

PROVISIONAL RESULTS FIRST SEMESTER 2016

28/07/2016 – 5.45 pm Regulated information

The Executive Committee of EXMAR reported today the provisional results for the first half of 2016.

Key figures

		tional Financial Standards"	Management Reporting based on "Proportional Consolidation"		
Consolidated income statement according IFRS (in million USD)	First Semester 2016	First Semester 2015	First Semester 2016	First Semester 2015	
Turnover	59.1	58.9	156.7	158.0	
EBITDA	0.0	-3.5	57.8	54.8	
Depreciations	-2.7	-2.5	-22.4	-22.0	
Operating result (EBIT)	-2.7	-6.0	35.4	32.8	
Financial Result:	-1.2	6.9	-19.0	-9.6	
Share in the result of equity accounted investees	20.4	22.5	0.1	0.3	
Result before taxes	16.5	23.4	16.5	23.5	
Income taxes	0.4	-1.6	0.4	-1.7	
Consolidated result after taxation	16.9	21.8	16.9	21.8	
- Share of the group in the result	16.9	21.8	16.9	21.8	
Information per share (in USD per share)	First Semester	First Semester	First Semester	First Semester	
	2016	2015	2016	2015	
Weighted average number of shares during the period	56,741,655	56,775,877	56,741,655	56,775,877	
EBITDA	0.00	-0.06	1.02	0.97	
EBIT	-0.05	-0.11	0.62	0.58	
Consolidated result after taxation	0.30	0.38	0.30	0.38	
Contribution to the consolidated operating result (EBIT) of the various operating divisions (in million USD)			First Semester 2016	First Semester 2015	
LNG			24.6	15.8	
Offshore			1.2	4.6	
LPG	11.8	13.9			
Supporting Services and Holding Activities			-2.2	-1.5	
Consolidated operating result			35.4	32.8	

All figures have been prepared under IFRS and have not been reviewed by the statutory auditor.

Cash Flow from operations (EBITDA) **as per proportionate consolidation method** for the first semester 2016 was **USD 57.8 million** (USD 54.8 million for first semester 2015) and the Operating result (EBIT) was **USD 35.4 million** (USD 32.8 million for the first semester 2015). The net result amounts to **USD 16.9 million** (USD 21.8 million for first semester 2015).

Time-Charter Equivalent (in USD per day)	First Semester 2016	First Semester 2015
Midsize (38,115 m³)	28,739	28,966
VLGC (83,300 m ³)	37,106	53,486
Pressurized (3,500 m³)	5,209	5,633
Pressurized (5,000 m³)	6,771	7,886



LNG

The operating result (EBIT) was **USD 24.6 million** for the first half 2016 (compared to USD 15.8 million for the first half 2015). This figure includes a payment of part of the termination fee payable by PACIFIC EXPLORATION and PRODUCTION as well as costs related to the commissioning of *Caribbean FLNG*. The balance of the termination payment continues to be received on a monthly basis until June 2017.

LNG Shipping

All Floating Storage and Regasification Units (FSRU) and LNG carriers (with the exception of the *EXCEL*) remain committed to long-term charter, and are therefore not directly impacted by the rate fluctuations on the worldwide market. *EXCEL* is currently employed on the spot market and continues to benefit from the minimum revenue undertaking.

Floating Liquefaction

The commissioning of the *Caribbean FLNG* has started on 14th June 2016. Delivery is expected in the third quarter 2016 once the unit has been successfully performance-tested at the shipyard. Several employment opportunities for the unit are currently under active discussions.

Floating Regasification

The FSRU under construction at Wison is progressing as planned and the unit is expected to be delivered by mid-2017. EXMAR is in several negotiations for long-term employment of the unit.

OFFSHORE

The operating result (EBIT) for the first half of 2016 was **USD 1.2 million** (compared to USD 4.6 million in the first half of 2015).

EXMAR is continuing to pursue a number of projects around the World based on its *OPTI*® production semisubmersible design. Due to the current energy prices decisions to award contracts for these projects have been delayed until the second half of 2016. The efficient design of the *OPTI*® semisubmersible platform continues to be a model for a low cost deepwater Oil and Gas production solution.

The accommodation barges *WARIBOKO* and *NUNCE* are operating in West Africa under their respective contracts and will be fully employed for the balance of 2016. The contract of the *KISSAMA* has been extended until end of October. 60% of the *WARIBOKO* has been sold to our Nigerian partner under a purchase option mechanism at the end of May 2016.

The engineering services of EXMAR OFFSHORE (Houston) have been affected by a reduced activity level during the first semester. This activity is however expected to gradually pick up in the coming months

LPG

The operating result (EBIT) of the LPG fleet in the first half of 2016 was **USD 11.8 million** (as compared to USD 13.9 million for the same period in 2015).

VLGC (Very Large Gas Carrier)

The average Baltic VLGC Freight Index edged further down during the second quarter which resulted in a noteworthy correction on the Time-Charter Equivalent for a modern VLGC. There are signs that freight rates may have bottomed out for the moment.

EXMAR-controlled *BW Tokyo* (83,000m³) has been redelivered from her charterer and is operated on the spot market. Active discussions have been engaged for long term commitments.



MGC (Midsize Gas Carriers)

Facing more competition from the larger segments (VLGC/LGC) especially during the past few months, earnings for spot and short-term commitments for MGC have remained under pressure. However, in terms of activity, the few available ships have managed to secure commitments thanks to increased ammonia trading requirements.

EXMAR's contract portfolio remains substantial for the balance of the year with in excess of 80% employment secured. Looking at forward open positions, EXMAR is currently actively pursuing a series of term-cover opportunities.

EXMAR took delivery of **KONTICH** from Hanjin Heavy Industries in July. She is the second scrubber-equipped vessel in the fleet and will be positioned to Northwest Europe where she is to support Statoil's LPG trading needs on the basis of long-term Time Charter.

The financing of the last four vessels under construction at Hanjin Heavy Industries has been committed and documentation is currently progressing for an execution in the third quarter of 2016.

Pressurized vessels

Apart from a few signs of more market optimism, overall trading activity in Europe remained fairly quiet. No fundamental changes were observed in the East with currently only a handful of traders influencing the market. In view of the very modest orderbook and more decommissioning of older units, freight rates are believed to gradually increase going forward. EXMAR's Pressurized fleet is entirely covered on Time-Charter at this present time and cover for the balance of 2016 stands at 85%.

SUPPORTING SERVICES

The contribution of the Services activities (EXMAR SHIPMANAGEMENT, BELGIBO, TRAVEL PLUS) to the operating result (EBIT) for the first half of 2016 was **USD 0.6 million** (compared to USD 1.7 million in 2015 for the same period).

The contribution of the Holding activities to the operating result (EBIT) for the first half 2016 was **USD -2.8** million (compared to USD -3.2 million in 2015).

