

# FINAL RESULTS 2013

27/03/2014

31-dec-13

-1.1

Total as per

31-dec-12 (Restated)

-0.4

6.45 pm Regulated information

During its meeting of 27<sup>th</sup> March 2014, the Board of Directors of EXMAR reviewed the results for the year ending 31<sup>st</sup> December 2013.

#### **Key figures**

Consolidated income statement according IFRS	Total as per	Total as per	Information per share (in USD per share)
(in million USD)	31-dec-13	31-dec-12	
		(Restated)	
Turnover	405,9	462,8	Weighted average number of shares during the period
EBITDA	154,2	162,2	EBITDA
Depreciations	-53,9	-73,3	EBIT
Operating result (EBIT)	100,3	88,9	Consolidated result after taxation
Financial Result:	5,7	-29,6	
- Of which Change in Fair Value of Financial Derivatives	26,8	2,8	Contribution to the consolidated operating result (EB
Share in the result of equity accounted investees	-0,2	-0,7	of the various operating divisions (in million USD)
Result before taxes	105,8	58,6	
Income taxes	-0,9	-2,2	LNG
Consolidated result after taxation	104,9	56,4	Offshore
- Share of the group in the result	104,9	56,4	LPG
			Services and Holding

weighted average number of shares during the period	30.414.903	30.104.422
EBITDA	2,73	2,89
EBIT	1,78	1,58
Consolidated result after taxation	1,86	1,00
Contribution to the consolidated operating result (EBIT)	Total as per	Total as per
of the various operating divisions (in million USD)	31-dec-13	31-dec-12
		(Restated)
LNG	26,5	30,3
Offshore	1,4	29,7

All figures mentioned in this press release have been prepared under IFRS (International Financial Reporting Standards).

The operating result (EBIT) for the year amounts to USD 100.3 million (USD 88.9 million in 2012), positively influenced by the capital gain realized on the sale of 50% of EXMAR LPG to TEEKAY LNG PARTNERS L.P. (USD 52.8 million) as well as a capital gain realized on the sale of the **DONAU** (USD 0.9 million).

Consolidated operating result

The financial result has been impacted by the change in fair value of hedging instruments entered to hedge the interest rate and foreign exchange exposure on long-term financing of the fleet, which resulted in a **non-cash unrealized** profit of USD 26.8 million (USD 2.2 million in 2012).

The consolidated result after taxation for 2013 amounts to USD 104.9 million (USD 56.4 million in 2012).

### Prospects 2014

**LNG**: The LNG fleet is expected to perform in accordance with the underlying time-charter contracts. The construction of the *CARIBBEAN FLNG* barge is progressing well. EXMAR, in joint - venture with PACIFIC RUBIALES, will also start the construction of a regasification barge in the second quarter of 2014, with delivery scheduled 2015. Discussions for the employment of this barge are ongoing.

**OFFSHORE**: The Offshore division will continue to perform as expected under its long-term charter contracts with the accommodation barges *OTTO 5, KISSAMA* and *NUNCE*. EXMAR will continue to enjoy the tariff fee on the production of the *OPTI-EX®* which is expected to remain throughout 2014.

**LPG**: The majority of the LPG fleet has contributed to a Joint-Venture with TEEKAY LNG (ticker: TGP) from early 2013 and will continue to enjoy a stable and diversified coverage portfolio. EXMAR LPG (the Joint-Venture) will take delivery of its first newbuild (*WAASMUNSTER* - 38,000m³) end of March with a further 2 new Midsize Gas Carriers to be delivered in the course of 2014. Nine additional vessels will be delivered between June 2015 and January 2018. The sale of the *TEMSE* (35,754 m³ – 1994 built) and the *FLANDERS HARMONY* (85,826 m³ – 1993 built), respectively in the first and second quarter of 2014 will generate a capital gain of approximately USD 10.4 million for EXMAR's share in EXMAR LPG. The LPG market has been very active in the first part of 2014, similar to the position at the end of 2013, with rates for the Very Large Gas Carriers reaching all-time highs after a weaker first two months of the year.

#### **Dividend**

At the general meeting of shareholders on 20<sup>th</sup> May 2014, the Board of Directors will propose to distribute a gross dividend of EUR 0.90 per share, of which EUR 0.60 per share was paid in September 2013 as an interim dividend. If approved by the general shareholders' meeting, the dividend of EUR 0.30 gross per share (EUR 0.225 net per share) will be payable from 28 May 2014. (ex-date 23 May – record date 27 May).



Annual report available on website: 29<sup>th</sup> April 2014 Publication first Quarter results: 29<sup>th</sup> April 2014

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27/03/2014

6.45 pm Regulated information

The statutory auditor, KPMG Bedrijfsrevisoren – Réviseurs d'Entreprises, represented by Filip De Bock, has confirmed that the audit procedures, which have been substantially completed, have not revealed any material misstatement in the accounting information included in the Company's annual announcement.

Kontich, 27 March 2014 KPMG Bedrijfsrevisoren / Réviseurs d'Entreprises Represented by Filip De Bock, Partner

\* \* \*

# Statement on the true and fair view of the consolidated financial statements and the fair overview of the management report

The Board of Directors, represented by Nicolas Saverys (CEO) and Patrick De Brabandere (COO), and the executive committee, represented by Patrick De Brabandere (COO) and Miguel de Potter (CFO), hereby confirm that, to the best of their knowledge, the consolidated financial statements for the period ended 31 December 2013, which have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the entities included in the consolidation as a whole, and that the management report includes a fair overview of the important events that have occurred during the financial year and of the major transactions with the related parties, and their impact on the consolidated financial statements, together with a description of the principal risks and uncertainties they are exposed to.

\* \* \*

#### <u>Annex</u>

- Consolidated statement of financial position;
- Consolidated income statement;
- Consolidated statement of comprehensive income;
- Consolidated statement of changes in equity;
- Consolidated statement of cash flows.

The Board of Directors Antwerp, 27 March 2014



Annual report available on website: 29<sup>th</sup> April 2014 Publication first Quarter results: 29<sup>th</sup> April 2014

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#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(in thousands of USD)

	01/01/2013 - 31/12/2013	01/01/2012 - 31/12/2012 (Restated) (*)		
ASSEIS				
NO N-CURRENT ASSEIS	863.368	1.042.302		
Vessels	835.476	1.013.537		
LPG - operational	247.411	445.484		
LNG - operational	466.706	486.779		
Offshore - operational	21.511	27.134		
Vessels under construction	99.848	54.140		
Other property, plant and equipment	5.298	9.640		
Intangible assets	2.433	2.584		
Investment property	12.979	13.049		
Investments in equity accounted investees	4.590	1.946		
Other investments	2.382	1.546		
Derivative financial instruments	210	0		
CURRENT ASSEIS	325.396	328.032		
Available-for-sale financial assets	12.774	26.992		
Trade and other receivables	90.074	116.371		
Current tax assets	2.993	1.280		
Cash and cash equivalents	215.877	183.389		
Assets classified as held for sale	3.678	0		
TO TAL ASSEIS	1.188.764	1.370.334		
EQUITY AND LIABILITIES				
TO TAL EQUITY	406.928	366.973 (*		
Equity attributable to owners of the Company	406.640	366.785		
Share capital	88.812	88.812		
Share premium	209.902	209.902		
Reserves	3.134	11.693 (*		
Result for the period	104.792	56.378 (*		
Non-controlling interest	288	188		
NO N-CURRENT LIABILITIES	531.252	691.997		
Borrowings	504.219	578.134		
Banks	477.127	461.503		
Finance leases	20.230	110.364		
Other loans	6.862	6.267		
Employee benefits	4.400	4.818		
Provisions	2.399	2.860		
Derivative financial instruments	20.234	106.185		
CURRENTLIABILITIES	250.584	311.364		
Borrowings	134.518	199.294		
Banks	131.197	190.414		
Finance leases	3.321	8.880		
Trade debts and other payables	110.935	109.082		
Current tax liability	5.131	2.988		
TO TAL EQUITY AND LIABILITIES	1.188.764	1.370.334		
TO HELD WOLLD DIABILITIES	1.100./04	1.3/0.334		

<sup>(\*)</sup> The reserves and the result for the period of 2012 have been corrected for an amount of respectively KUSD - 1,785 and KUSD 1,785 in accordance with the revised IAS19 statement (IAS19R) published by the IASB on 16th June 2011.



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (in thousands of USD)

Capital loss on disposal of assets Other operating expenses Result from operating activities  Interest income Interest expenses Jene 1929. Interest expenses Jene 1929. Interest expenses Jene 1929. Other finance income Jene 1932. Net finance expenses Jene 1932. Net finance costs Share of profit (loss) of equity accounted investees Income tax and share of result of equity accounted investees Income tax expense Share of profit (loss) of equity accounted investees (net of income tax) Income tax expense Result before income tax Income tax expense Security of the period Income tax expense Income tax Income tax expense Income tax Income tax expense Income tax In	01/01/2012 - 31/12/2012 (Restated) (*)
Revenue 4405 Capital gain on sale of assets 538 Operating income 463.1 Operating income 463.1 Coods and services 244.5 Personnel expenses 5.55.1 Depreciations, amortisations & impairments losses 7.53.5 Provisions 4.53.7 Capital loss on disposal of assets 5.53.7 Provisions 4.53.7 Result from operating expenses 9.29.7 Result from operating activities 100.2 Interest income 7.7 Interest expenses 9.29.9 Other infance income 9.47.7 Other finance expenses 9.29.9 Other finance expenses 9.29.9 Result before income 47.7 Other finance expenses 9.29.9 Result before income tax and share of result of equity accounted investees 105.9 Share of profit (loss) of equity accounted investees (net of income tax) 105.7 Result before income tax 105.7 Income tax expense 9.5 Result before income tax 105.7 Result for the period 104.8 Attributable to: Non-controlling interest 104.8 Owners of the Company 104.7 Result for the period 104.8  Basic earnings per share (in USD) 1, Diluted earnings per share (in USD) 1, STATEMENT OF COMPREHENSIVE INCOME Result for the period 104.8  Items that are or may be reclassified to profit or loss 1.5 Foreign currency translation differences for foreign operations 1.5 Net change in fair value of cash flow hedges - hedge accounting 1.5 Available-for sale financial assets - reclassified to profit or loss 1.4 Available-for sale financial assets - reclassified to profit or loss 1.5 Rems that will never be reclassified to profit or loss 1.5 Rems that will never be reclassified to profit or loss 1.5 Rems that will never be reclassified to profit or loss 1.5 Rems that will never be reclassified to profit or loss 1.5 Rems that will never be reclassified to profit or loss 1.5	
Operating income	04 462.757
Operating income         463.1           Goods and services         244.5           Personnel expenses         55.1           Depreciations, amortisations & impairments losses         55.5           Provisions         4           Capital loss on disposal of assets         -           Other operating expenses         9-7           Result from operating activities         100.2           Interest income         7           Interest expenses         229.6           Other finance income         47.7           Other finance expenses         -23.2           Net finance costs         5.6           Result before income tax and share of result of equity accounted investees         105.9           Share of profit (loss) of equity accounted investees (net of income tax)         -1           Result before income tax         105.7           Share of profit (loss) of equity accounted investees (net of income tax)         -1           Result for the period         104.8           Attributable to:         100.0           Non-controlling interest         0           Owners of the Company         104.8           Result for the period         104.8           Basic earnings per share (in USD)         1,           Dilut	26 38.553
Goods and services 244.5 Personnel expenses 5.55.1 Depreciations, amortisations & impairments losses 5.55.1 Depreciations, amortisations & impairments losses 5.55.1 Depreciations, amortisations & impairments losses 5.55.1 Provisions 6.25.1 Capital loss on disposal of assets 6.25.1 Other operating expenses 7.9.7 Result from operating activities 100.2 Interest income 7.7 Interest income 8.27 Interest expenses 9.29.0 Other finance income 9.47.7 Other finance expenses 9.29.0 Other finance expenses 9.29.0 Other finance costs 5.6 Result before income tax and share of result of equity accounted investees 105.9 Share of profit (loss) of equity accounted investees (net of income tax) 1.1 Result before income tax 105.7 Result for the period 104.8  Attributable to: Non-controlling interest 9.5 Result for the period 104.8  Basic earnings per share (in USD) 1.1 Diluted earnings per share (in USD) 1.1 Diluted earnings per share (in USD) 1.1 STATEMENT OF COMPREHENSIVE INCOME  Result for the period 104.8  Items that are or may be reclassified to profit or loss 1.5 Poreign currency translation differences for foreign operations 1.5 Net change in fair value of cash flow hedges transferred to profit and loss 1.5 Net change in fair value of cash flow hedges transferred to profit and loss 1.5 Net change in fair value of cash flow hedges transferred to profit and loss 1.5 Net change in fair value of cash flow hedges transferred to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5 Items that will never be reclassified to profit or loss 1.5	7.782
Personnel expenses	509.092
Depreciations, amortisations & impairments losses Provisions Capital loss on disposal of assets Other operating expenses Result from operating activities Interest income Interest income Interest expenses Other finance income Other finance income Other finance expenses Other finance expenses Other finance expenses Other finance income Other finance income Other finance expenses Other finance osts Sacrult before income tax and share of result of equity accounted investees Income tax expenses Other finance costs Sacrult before income tax and share of result of equity accounted investees Income tax expense Sacrult for the period Owners of the Company Owners of the Company Result for the period Industry  Basic earnings per share (in USD) Industry Industr	-296.610
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Result before income tax  Income tax expense  Result for the period  Attributable to:  Non-controlling interest Owners of the Company  Result for the period  Industry  Basic earnings per share (in USD)  Industry  Ind	59.278 (*)
Result before income tax  Income tax expense  Result for the period  Attributable to:  Non-controlling interest Owners of the Company  Result for the period  Industry  Basic earnings per share (in USD)  Industry  Ind	-645
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Net change in fair value of cash flow hedges transferred to profit and loss  Net change in fair value of cash flow hedges - hedge accounting  Available-for sale financial assets - net change in fair value  1.4  Available-for sale financial assets - reclassified to profit or loss  4.1  Items that will never be reclassified to profit or loss	
Net change in fair value of cash flow hedges - hedge accounting  Available-for sale financial assets - net change in fair value  1.4  Available-for sale financial assets - reclassified to profit or loss  4.5  Items that will never be reclassified to profit or loss	
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Available-for sale financial assets - reclassified to profit or loss  4.5  Items that will never be reclassified to profit or loss	00 118
4.5 Items that will never be reclassified to profit or loss	
Langio yee denems = temeasutements of defined denemt liadility/asset	78 -1.785 (*)
	` '
Total comprehensive result for the period 110.2	60.437
Attributable to: Non-controlling interest 1	39
Owners of the Company 110.1	
Total comprehensive result for the period 110.2	

<sup>(\*)</sup> The result for the period of 2012 and other comprehensive income of 2012 have been corrected for an amount of respectively KUSD 1,785 and KUSD - 1,785 in accordance with the revised IAS19 statement (IAS19R) published by the IASB on 16th June 2011.



## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(in thousands of USD)  $\,$ 

	Share capital	Share premium	Retained earnings (Restated)	Reserve for treasury shares	Translatio n reserve	Fair value reserve	Hedging reserve	Share- based payments reserve	Total	Non- controlling interest	Total equity
CONSOLIDATED STATEMENT OF CHANGES	IN EQUITY A	AS PER 31 1	DECEMBER	2012							
1 January 2012	88.812	209.902	118.955	-72.234	-7.125	1.673	-7.388	10.080	342.674	149	342.823
Comprehensive result for the period											
Result for the period (*)			56.378						56.378	35	56.413
Foreign currency translation differences					1.296			· · · · · · · · · · · · · · · · · · ·	1.296	4	1.300
Net change in fair value of cash flow hedges					1.270				1.290		1.500
transferred to profit and loss							563		563		563
Net change in fair value of cash flow hedges -							303		303		303
hedge accounting							118		118		118
Net change in fair value of available-for-sale							110		110		
financial assets						3.828			3.828		3.828
Employee benefits - remeasurements of defined											
benefit liability/asset (*)			-1.785						-1.785		-1.785
Total other comprehensive result (*)	0	0	-1.785	0	1.296	3.828	681	0	4.020	4	4.024
Total comprehensive result for the period	0	0	54.593	0	1.296	3.828	681	0	60.398	39	60.437
Transactions with owners of the Company											
Dividends paid			-37.110						-37.110		-37.110
Treasury shares sold				142					142		142
Acquisition additional non-controlling interest									0		0
Share-based payments								684	684		684
Total transactions with owners of the Company	0	0	-37.110	142	0	0	0	684	-36.284	0	-36.284
31 December 2012	88.812	209.902	136.438	-72.092	-5.829	5.501	-6.707	10.764	366.785	188	366.973

				Reserve				Share-			
				for				based		Non-	
	Share	Share	Retained	treasury	Translatio	Fair value	Hedging	payments		controlling	Total
	capital	premium	earnings	shares	n reserve	reserve	reserve	reserve	Total	interest	equity
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AS PER 31 DECEMBER 2013											
1 January 2013	88.812	209.902	136.438	-72.092	-5.829	5.501	-6.707	10.764	366.785	188	366.973
Comprehensive result for the period											
Result for the period			104.792						104.792	88	104.880
Foreign currency translation differences					1.500				1.500	12	1.512
Net change in fair value of cash flow hedges transferred to profit and loss							5.653		5,653		5.653
Net change in fair value of cash flow hedges -											
hedge accounting							500		500		500
Net change in fair value of available-for-sale											
financial assets						-2.720			-2.720		-2.720
Employee benefits - remeasurements of defined			270						270		270
benefit liability/asset			378		4.500	2.520	< 4.50		378		378
Total other comprehensive result	0	0		0			6.153	0	5.311	12	5.323
Total comprehensive result for the period	0	0	105.170	0	1.500	-2.720	6.153	0	110.103	100	110.203
Transactions with owners of the Company											
Dividends paid			-74.373						-74.373		-74.373
Treasury shares sold									0		0
Acquisition additional non-controlling interest									0		0
Share-based payments									0		0
Share options exercised			-5.947	11.225				-1.429	3.849		3.849
Share based payments transactions								275	275		275
Total transactions with owners of the Company	0	0	-80.320	11.225	0	0	0	-1.154	-70.249	0	-70.249
31 December 2013	88.812	209,902	161.285	-60.867	-4.329	2.781	-554	9.610	406,640	288	406,928
31 December 2013	00.012	207.702	101,203	-00.007	4.347	4./01	-334	7.010	700.040		700.740



#### CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands of USD)

(in thousands of USD)	01/01/2013 - 31/12/2013	01/01/2012 - 31/12/2012 (Restated) (*)
O PERATING ACTIVITIES		
Result for the period	104.880	56.413 (*)
Share of profit (loss) of equity accounted investees (net of income tax)	187	645
Depreciations, amortisations and impairment loss	53.908	73.338
Changes in the fair value of derivative financial instruments	-26.669	-18.086
Net interest income/expenses	28.855	33.335
Other financial income	-4.417	0
Income tax expense	906	2.220
Net gain on sale of available for sale financial assets	-6.451	0
Net gain on sale of assets	-53.826	-36.830
Dividend income	-1.891	-75
Unrealised exchange difference	0	-51
Equity settled share-based payment expenses (option plan)	275	684
Gross cash flow from operating activities	95.757	111.593
Decrease/increase of trade and other receivables	26.297	216.450
Increase/decrease of trade and other payables	1.853	7.728
Increase/decrease in provisions and employee benefits	-536	-693 (*)
Cash generated from operating activities	123.371	335.078
Interest paid	-30.899	-37.986
Interest received	725	3.260
Income taxes paid/received	-485	1.152
NET CASH FROM OPERATING ACTIVITIES	92.712	301.504
INVESTING ACTIVITIES		
Acquisition of intangible assets	-373	-130
Acquisition of vessels and other property, plant and equipment	-56.444	-104.751
Proceeds from the sale of intangible assets	80	9
Proceeds from the sale of vessels and other property, plant and equipment (incl held for sale)	2.835	100.573
Acquisition of available-for-sale financial assets	-1.938	-32
Proceeds from available-for-sale financial assets	19.215	14.024
Acquisition of / proceeds from the sale of subsidiaries, associates and other investments	128.397	61
NET CASH USED IN / FROM INVESTING ACTIVITIES	91.772	9.754
FINANCING ACTIVITIES		
Dividends paid	-74.373	-37.109
Dividends received	1.891	75
Early termination derivative products (**)	-54.510	0
Proceeds from treasury shares	3.849	142
Proceeds from new borrowings	160.280	2.317
Repayment of borrowings	-189.607	-222.592
NET CASH USED IN FINANCING ACTIVITIES	-152.470	-257.167
NET INCREASE / DECREASE IN CASH AND CASH EQUIVALENTS	32.014	54.091
RECONCILIATION OF NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS		
Net cash and cash equivalents at 1 January	183.389	128.953
Net increase/decrease in cash and cash equivalents	32.014	54.091
Exchange rate fluctuations on cash and cash equivalents	474	345
NET CASH AND CASH EQUIVALENTS AT 31 DECEMBER	215.877	183.389
THE COURT OF CHAIR PARTY IN THE PROPERTY OF THE PARTY IN	415.0//	103.309

<sup>(\*)</sup> The result for the period of 2012 and decrease in provisions and employee benefits of 2012 have been corrected for an amount of respectively KUSD 1,785 and KUSD - 1,785 in accordance with the revised IAS19 statement (IAS19R) published by the IASB on 16th June 2011.

<sup>(\*\*)</sup> Some of our swap contracts include an early termination clause. In November 2013 Royal Bank of Scotland (RBS) exercised its'option to early terminate all LNG related contracts. This termination resulted in a cash out of KUSD 39,410. Secondly Exmar terminated its' Cross Currency Interest Rate contract for "Excel" with an extra KUSD 15,100 cash out as result.