

The Executive Committee of EXMAR reported today its preliminary results for the fourth quarter and full year 2006.

## **HIGHLIGHTS**

- Firm results for 2006 but weak fourth quarter due essentially to decrease in VLGC rates;
- Positive outlook for 2007, although present weak LPG rates might negatively influence 1<sup>st</sup> quarter results;
- Positive contribution of EXCALIBUR, fixed on long term time charter at improved charter hire;
- Improved contribution of the Offshore division; one OPTI-EX semi-submersible production platform ordered;
- Successful capital increase of EUR 75.2 million through a private placement of 3,200,000 new shares;
- EUR 50 million subordinated convertible bond subscribed by SOFINA on January 25, 2007;
- Public listing process of EXMAR's offshore activities on hold for now.

## RESULTS

Consolidated income statement	Fourth quarter	Total as per	Total as per	Total as per
according IFRS (in million USD)	2006	30/09/2006	31/12/2006	31/12/2005
Turnover	132,6	382,1	514,7	451,7
EBITDA	39,0	123,2	162,2	158,0
Depreciations	13,3	36,3	49,6	46,3
Operating results (EBIT)	25,7	86,9	112,6	111,7
Financial results	-23,9	-10,6	-34,5	-29,6
Result before taxes	1,8	76,3	78,1	82,1
Income taxes	0,0	-1,8	-1,8	-0,6
Consolidated result after taxation	1,8	74,4	76,2	81,5
Share of the group in the result	1,8	74,4	76,2	81,5
Information per share (in USD per share)	Fourth quarter	Total as per	Total as per	Total as per
	2006	30/09/2006	31/12/2006	31/12/2005
Weighted average number of shares during the period	33.658.951	32.234.328	32.557.978	33.802.795
EBITDA	1,16	3,82	4,98	4,67
EBIT	0,76	2,70	3,46	3,30
Consolidated result after taxation	0,05	2,31	2,34	2,41
		T. ( )		
Contribution to the consolidated operating result (EBIT)	Fourth quarter	Total as per	Total as per	Total as per
of the various operating divisions (in million USD)	2006	30/09/2006	31/12/2006	31/12/2005
LPG	17,5	49,4	66,9	83,8
LNG	8,9	23,7	32,6	29,9
Offshore	2,8	5,9	8,7	2,4
Services and Holding	-3,5	7,9	4,4	-4,4
Consolidated operating result	25,7	86,9	112,6	111,7

All figures have been prepared under the IFRS and have not been reviewed by the joint statutory auditors

During the fourth quarter an operating result (EBIT) of USD 25.7 million was recorded, including USD 6.5 million non-recurrent profit (USD 86.9 million for the first 9 months of the year 2006, including USD 25.0 million non-recurrent items). The operating income for the 4<sup>th</sup> quarter has been affected by a sharp decrease in charter rates for the VLGC fleet. The financial results for the fourth quarter have been negatively impacted by mark-to-market interest swap valuations, which resulted in an unrealised loss of USD -13.4 million, reducing the unrealised gain of USD 17.7 million measured as at 30 September 2006 by the same amount. This swing has been caused by the decline in long-term interest rates since June 2006. The net mark-to-market for the year 2006 is USD 4.3 million (USD -2.9 million in 2005).

The provisional consolidated result (after taxation) for 2006 amounts to USD 76.2 million (USD 81.5 million for 2005). This result has been positively influenced by the profit realised on the sale of vessels for an amount of USD 10.0 million (USD 58.6 million in 2005), by the termination of the *POLAR* vessels time-charters (USD 10.5 million), and by non-recurrent items for an amount of USD 11.5 million (USD 7.8 million in 2005).

As already announced, EXMAR has raised EUR 75.2 million on November 10, 2006 through a private placement of 3,200,000 new shares among professional and institutional investors at a price of EUR 23.5 per share. The new shares will participate in the results as from the book year started January 1, 2006. The issued share capital of EXMAR is now represented by 35,700,000 shares.

E



### Comments on the various operating divisions

### <u>LPG</u>

During the fourth quarter an operating result (EBIT) of USD 17.5 million was recorded by the LPG fleet, including USD 6.5 million profit realised as a result of the early termination of the **POLAR DISCOVERY** and **POLAR ENDURANCE** time-charters (USD 49.4 million for the first 9 months of the year, including USD 10.0 million capital gain on the sale of vessels and USD 4.0 million profit from the early termination of the **POLAR BELGICA** time-charter).

The EBIT for the year 2006 amounts to USD 66.9 million, including USD 20.5 million capital gain (USD 83.8 million in 2005 including USD 45.3 million capital gain).

The Midsize segment benefited from an overall strong 4<sup>th</sup> quarter. Despite the fact that Ammonia import movements into the US remained slow due to comparatively low local Natural Gas prices, rewarding LPG activity both in the Atlantic and into India tightened shipping capacity. The year ended, however, with a substantial slowdown due to Ammonia production outages and high LPG prices against decreasing demand related to unseasonably warm weather conditions. Although the latter situation might influence 1<sup>st</sup> quarter results, 2007 is already rewardingly covered for about 70 %.

VLGC employment, however, suffered substantial waiting time during the entire 4<sup>th</sup> quarter combined with disappointing freight levels. High LPG inventory levels worldwide due to continuously mild winter conditions and a downward pressure on crude oil had negative impacts on long-haul LPG demand. The resulting lack of physical trading led to 4 elderly vessels being temporarily put into semi-layup. These conditions are likely to affect results throughout 1<sup>st</sup> quarter 2007 for this particular segment.

Time-Charter Equivalent (TCE)	Ιſ	Fourth quarter	Total as per	Total as per	Total as per
for 100 pool points vessels (in USD /day)		2006	30/09/2006	31/12/2006	31/12/2005
VLGC (78,500 m <sup>3</sup> )	Ι Γ	21,148	33,139	30,141	25,130
Midsize (35,418 m <sup>3</sup> )		25,092	24,919	24,962	24,098

#### <u>LNG</u>

The LNG division contributed USD 8.9 million to the operating result (EBIT) of the fourth quarter 2006 (USD 23.7 million for the first 9 months of the year).

The EBIT for the year 2006 amounts to USD 32.6 million (USD 29.9 million in 2005, including USD 13.0 million capital gain). This improvement is mainly due to the positive contribution of the **EXCALIBUR** during the full year.

After trading for a year with Excelerate Energy, **EXCALIBUR** was fixed on a 15-year charter with the US-based partner thereby ensuring her longer-term employment. The third of the series of LNGRV's, **EXCELERATE**, was named and delivered from DSME in October. She immediately commenced a 20-year time charter with Excelerate Energy.

In December Excelerate Energy obtained official approval for its Northeast Gateway project offshore Boston USA. Start-up is expected at the end of 2007 when it will enable access to the premium markets in this area enhancing the position of the LNGRV's. Following the approval of the Teeside Gasport project in the UK in September 2006, whereby an LNGRV will pump natural gas alongside a jetty directly to the grid system, it is anticipated the first operation will take place in February 2007.

EXMAR is continuing its efforts to promote the worldwide usage of LNG regasification vessels and alternative discharge and regasification solutions in addition to becoming an active participant in the European gas supply chain by, amongst others, making its proven onboard regasification technology available to deliver natural gas to the market. Several locations within Europe are being actively pursued.

### **OFFSHORE**

The offshore activities contributed USD 2.8 million to the operating result (EBIT) during the fourth quarter (USD 5.9 million for the first 9 months).

The EBIT for the year 2006 amounts USD 8.7 million (compared to USD 2.4 million in 2005). This positive trend is mainly due to the increased activity of the engineering and offshore services.

The FPSO **FARWAH** and the accommodation barge **KISSAMA** continue their term business, respectively until 2015 and 2008.

During the fourth quarter EXMAR signed construction contracts for both the hull and the topsides of its OPTI-EX semisubmersible production platform with Samsung Heavy Industry (Korea) and Kiewit Offshore Services (Texas, US),

E



respectively. Detailed engineering is progressing as planned. During the month of December, Total and its partner Nexen sanctioned the Gotcha field Development Pre-FEED study for a possible contract for the unit. The OPTI-EX is expected to be operational by the first quarter 2009.

EXMAR is still pursuing several other projects for the construction and lease of FPSO, FSO and accommodation barges.

The operating result for 2007 is expected to remain in line with the results of 2006.

#### SERVICES AND HOLDING ACTIVITIES

The contribution of the Service activities (Exmar Shipmanagement, Belgibo, Travel Plus) and of the Holding activities to the operating result (EBIT) of the fourth quarter amounts to USD –3.5 million (USD 7.9 million during the first 9 months of the year, including USD 11.0 million non-recurrent items).

The EBIT for the year 2006 amounts USD 4.4 million, including USD 11.5 million non-recurrent items (USD -4.4 million in 2005, including USD 0.9 million non-recurrent items).

## **CONVERTIBLE BOND ISSUANCE**

EXMAR announces the issuance on January 25, 2007 of a EUR 50 million subordinated convertible bond fully subscribed by SOFINA SA, a Belgian company listed on the Euronext stock exchange. These bonds will not be listed.

Major terms and conditions are the following:

<ul><li>Amount:</li><li>Conversion price:</li></ul>	EUR 50 million EUR 28.20 per share
<ul> <li>Exercise of conversion right:</li> <li>Bond Tenor :</li> </ul>	Between November 11, 2007 and January 31, 2010 Four year + one additional year at EXMAR's option
<ul><li>Interest rate:</li></ul>	3% p.a., increasing to 5% p.a. for year four and five if the bond is not repaid by fourth anniversary

This transaction follows SOFINA's participation in the successful EUR 75.2 million capital increase realised by EXMAR last November and strengthens the relationship between the two companies. If and when SOFINA exercise their conversion right, the company will own approximately 5.8% of the outstanding shares of EXMAR.

# **UPDATE ON EXMAR FINANCING PLANS**

In the course of the last two months, EXMAR has raised EUR 125.2 million through a capital increase and the bond issuance. Combined with several other financings and re-financings of existing assets, EXMAR has raised a total amount in excess of USD 200 million.

This additional liquidity largely contributes to the coverage of EXMAR's investment commitments for the short- to mediumterm and reinforces the financial capabilities of the company for future opportunities. The Board of EXMAR has therefore decided to put the public listing process of its offshore activities on hold for now, wishing to further develop the asset portfolio prior to making any firm decision regarding the long-term funding plan for this particular segment.

Antwerp, 25 January 2007 The Executive Committee

> contact : Patrick DE BRABANDERE +32 3 247 56 67 www.exmar.be

Final results 2006: announcement on March 23, 2007 Trading update 1<sup>st</sup> quarter 2007: announcement on April 25, 2007

